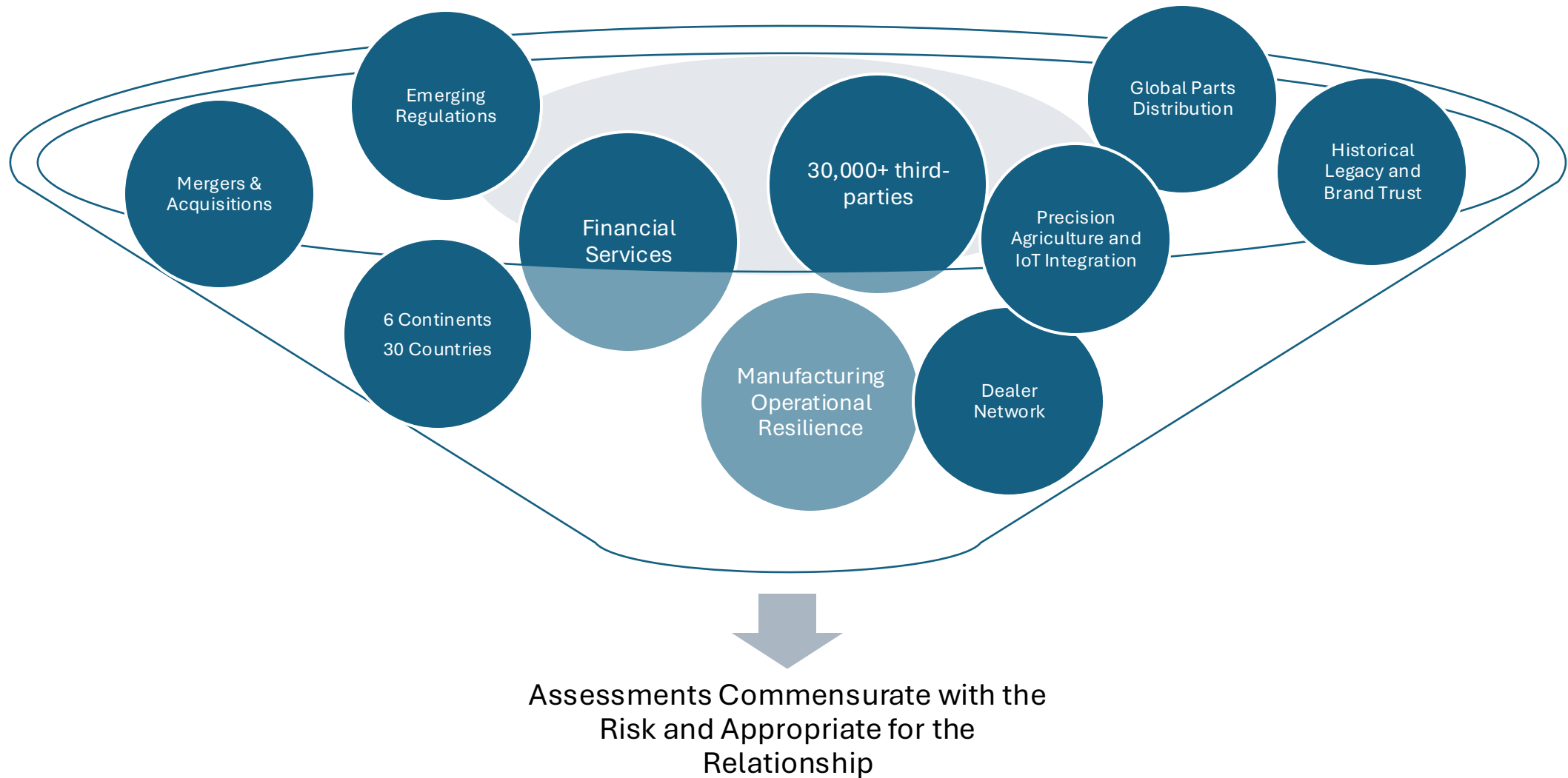


Practical Solutions for Scaling Third Party Risk Management

Courtney Turner
Enterprise Third Party Risk Manager
Deere & Co

Our Environment



Courtney's Actionable Advice

Think

Think Beyond Risk
Scores

Try

Try to Alleviate
SOME Assessment
Fatigue

Explore

Explore New
Angles

Think Beyond Risk Scores



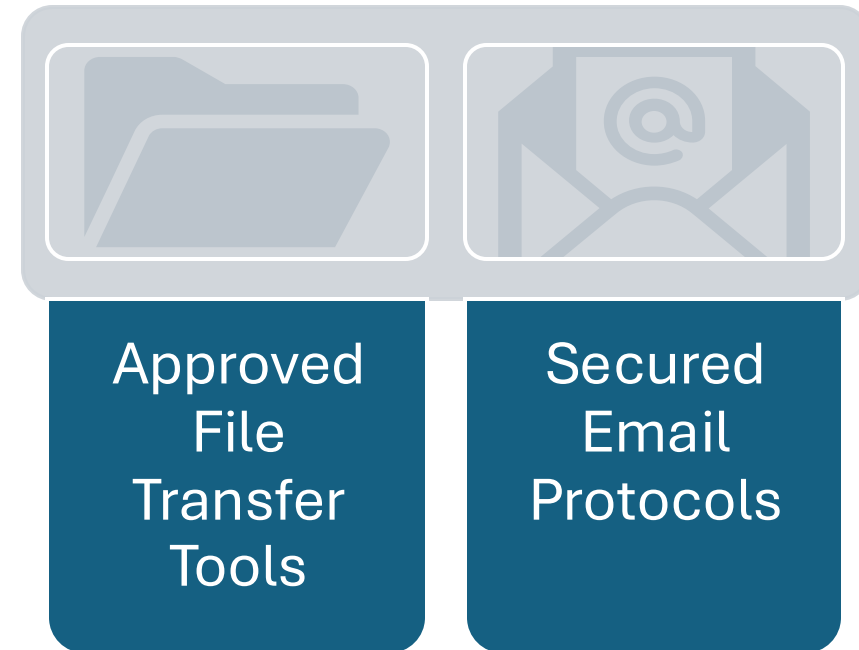
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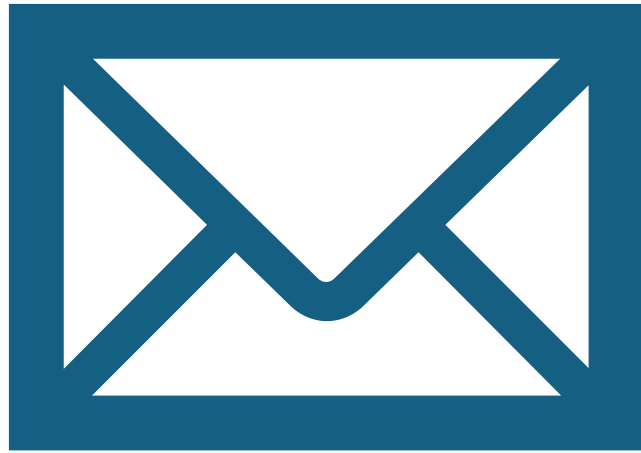
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Enhanced Browser Isolation

Leveraging Risk Intelligence for Secure Browsing.....



...Can Steer the Business Towards Approved Enterprise Tools



Apply Email Scrutiny

Low Email Security Scores Increase Risk of Third-Party Emails

What should the business do?

- Do not trust emails from suppliers with low email scores.
- Do not open attachments or click links without verifying with the sender or reporting to phishing for review prior to opening.

OR

Enhance your email security tool

An illustration of a person with dark hair, wearing a yellow long-sleeved shirt and dark pants, sleeping at a desk. Their head is resting on the desk surface, and their arms are hanging down. A computer monitor is visible on the desk behind them, and a small potted plant is on the right side. The background is a solid dark teal color.

Try to Alleviate SOME Assessment Fatigue

Easing business burdens boosts TPRM bliss!

Outside Counsel Engagements



Inherently Out of Appetite



Only attorneys can engage outside counsel



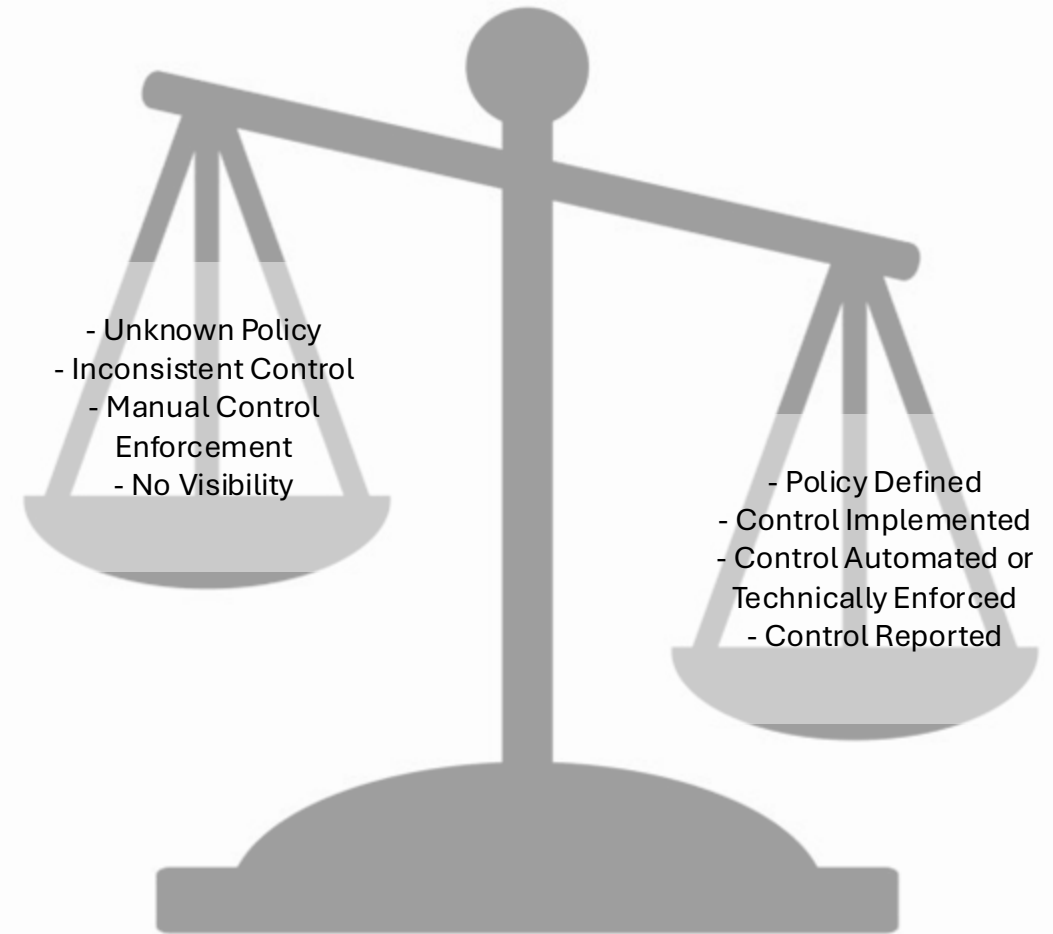
Standard defines outside counsel requirements



Outside Counsel Strategy and Spend Manager



Monthly reports generated on outside counsel inventory



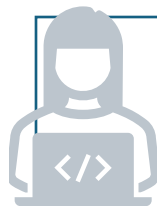
Direct Materials Inherent Risk



Individual Inherent Risk Assessments



No Installation
No Connection
No PII



Low Completion Rate



Minimal Risk Insights

VS.



Data Driven Inherent Risk



Spend
Using Units
Commodity



All Inventory Risk Scored



Greater Risk Visibility



Explore New Angles

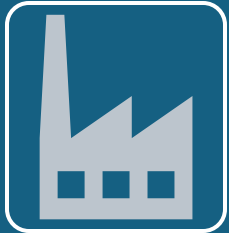


Identifying Potential Operational Impact



Exposure:

- No impact to infrastructure
- No connection to Network
- No PII



Impact:

- Production Lines Down
- Expedite Parts
- Alternative Sourcing



Unique To Deere Direct Material Supply Base

- Similar trends across direct material suppliers
- One category drops in score
- Within 24-48 hours multiple categories increase in score

Overall

Website

Encryption

Vulnerability Management



Notified
Aug 26

Questions?

Ideas?

