

**Securing your future**

**Mastering Third-Party  
Frameworks**

**WIPFLI**

## **Agenda**

Welcome and Introductions

Overview of third-party frameworks and the impact to you

Organizations perspective of vendor oversight

Third-party adoption of frameworks

Q&A

## Jacqueline Cooper, CPA, MBA, CISA, CITP – SOC Practice



**Jackie Cooper** is a senior manager in the firm's risk advisory services practice. She has over ten years of experience working in public accounting and consulting. Jackie is responsible for managing projects related to compliance, security, confidentiality, availability, processing integrity and privacy in many industries including Health Care, Finance and Technology. Additionally, she is responsible for performing walk-throughs of clients' internal environments, collaboratively identifying strengths or weaknesses of internal controls, preparing reports and providing other service offerings for clients.

### Specializations

- SOC1, SOC2, and SOC3
- HITRUST Common Security Framework services
- Internal control assessments
- Internal audits
- IT audits
- IT governance
- Operational audits

# We focus on emerging and mid-market organizations—the businesses that drive our economy forward.

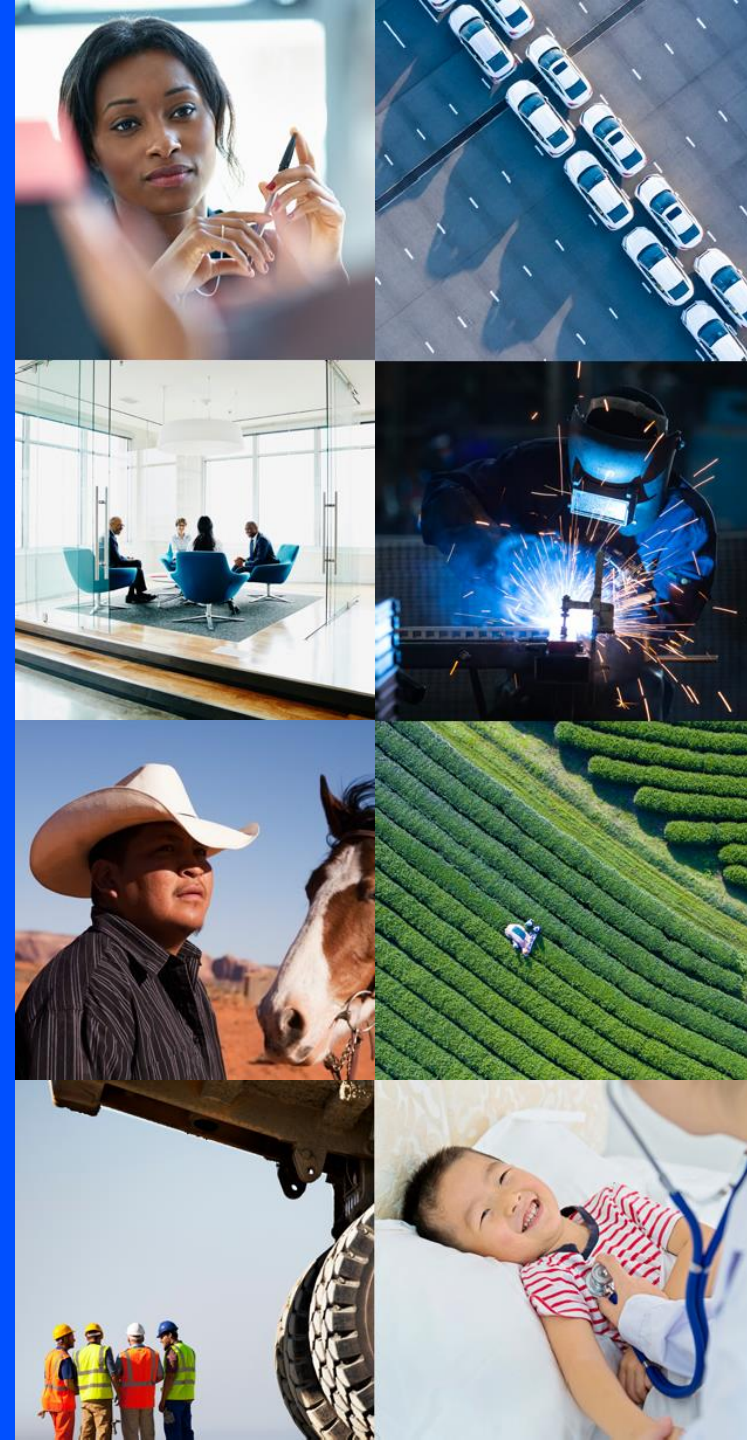
We bring specialized knowledge in the following industries:

- Agribusiness
- Construction and real estate
- Dealerships
- Financial institutions and services
- Governments
- Healthcare
- Manufacturing and distribution
- Nonprofits
- Private equity
- Technology
- Tribal gaming and government

## Global connections.

With more than 2,400 associates in 40+ offices in the U.S., two offices in India and one in the Philippines, we can meet you where you are and get you where you want to go.

Wipfli is a member of Allinial Global, an accounting firm association of legally independent accounting and consulting firms with offices in North America and throughout the world through international members and partnerships.



Technology companies need to scale and become profitable quickly, without cutting corners or slowing down. And you need to mature operations and processes, without losing agility or your edge. We help with services that match your needs at each inflection point.

**800+**

More than 800  
growing tech  
companies trust  
Wipfli to help  
them SCALE AT  
SPEED.

**13**

Partners /  
Principals

**150+**

Technology  
vertical specific  
associates



**300+**

## **Wipfli services**

### **Tax and audit**

We go beyond numbers to deliver strategy and tactics to mitigate liabilities and meet compliance regulations.

### **Digital transformation**

From strategy and custom software solutions to data, analytics, ERPs, CRMs, we help you connect, transform and grow.

### **Strategy & optimization**

Build the organization you envision with a compelling vision, operational excellence and tech optimization.

### **Compliance and risk**

Our team proactively manages compliance and risk across your organization.

### **ESG**

Build a strategy and produce results that will increase revenue and draw investors and recruits.

### **People and talent**

Navigate people-centered change and optimize talent with the right team, rewards and roles.

### **Outsourcing**

Optimize your day-to-day operations when our team handles your accounting, controller, payroll, technology and cybersecurity needs.

### **Business transition**

Be confident in your future with support in transition, succession planning, M&A and valuations.

### **Organizational development**

Build the team you need to lead today and tomorrow to scale your growth and increase your value.



## Overview of Third-Party Frameworks and the Impact to You

# THRIVE

The word 'THRIVE' is rendered in large, bold, white capital letters. Each letter serves as a frame for a different photograph of a person. The 'T' shows a person's hands. The first 'H' shows a smiling Black woman with short blonde hair. The 'R' shows a person's hands. The 'I' shows a person's hands. The 'V' shows a smiling woman with long blonde hair. The 'E' shows a person's hands. The background of the entire slide is a blurred image of a hand holding a smartphone.

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## Third Party Frameworks





## Why SOOOOO Many!

Where do all these frameworks come from?

- History of security issues
- Regulations/Laws
- Security Organizations
- Accreditation bodies
- Industry specific needs

## Why do I have to do this?

- Business need
  - Competitive advantage
  - Client requirement
- Regulation requirement
  - Laws
  - Industry
- Risk Management
  - Vendor Due Diligence

# PERSPECTIVE



**CHANGES EVERYTHING.**

Organizations perspective of third-party frameworks

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## **Organizations looking to work with third parties**

### **What to look out for in a framework report**

- Does it cover the scope of services you are looking for
- Is the opinion/reporting results/etc clean?
- Do the controls and tests (if applicable) make sense to you?
- Are they willing to answer any other questions?

### **Questions to consider for your third party**

- Are there changes to the service that are up coming that you should be aware of?
- Are there major third parties that they are relying on that impact the services that is provided?
- Any public litigation that the company is going through?

## **Organizations looking to work with third parties**

### **Risk assessment**

- Vendor due diligence checks
- Perform risk assessment
  - Evaluate the service being provided
  - Evaluate the impact to your business
  - Evaluate any mitigation strategies
- Give the vendor a Ranking and document due diligence that needs to be performed annually



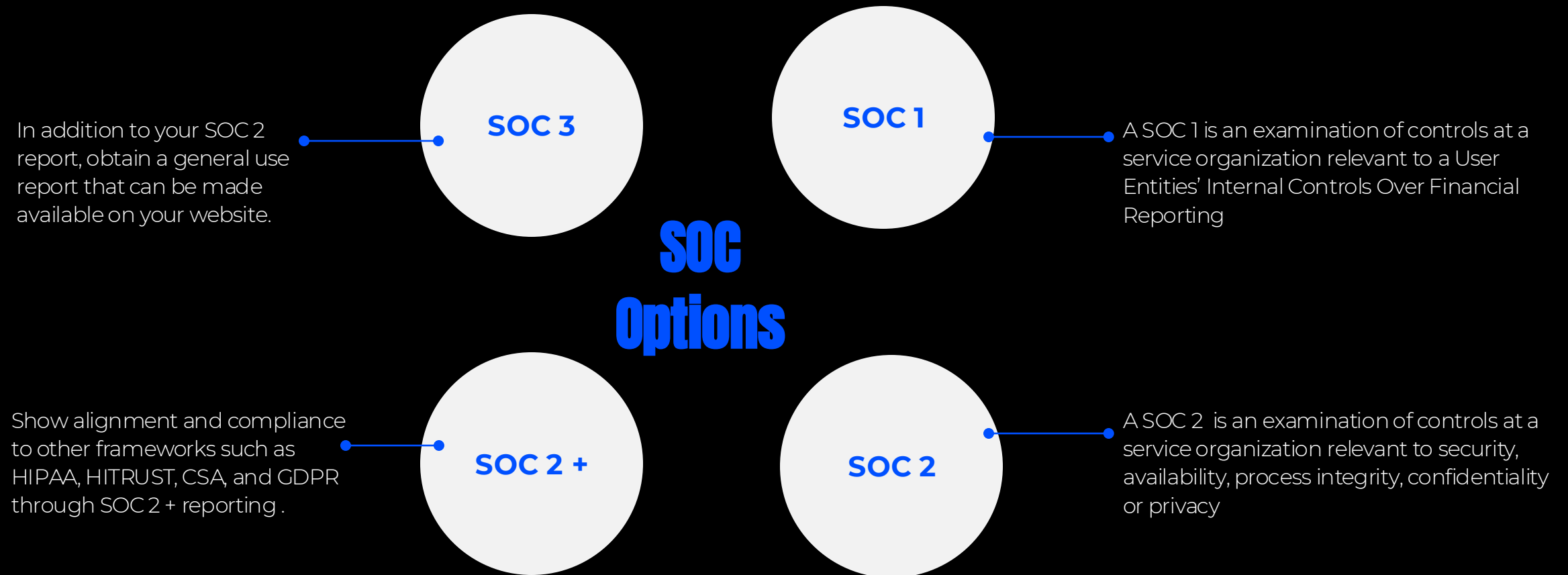
# GROWTH

The word "GROWTH" is rendered in large, bold, black capital letters. The letters "O" and "W" are uniquely styled, containing a photograph of two women. The woman in the foreground is Black, wearing glasses and a grey sweater, looking intently at a tablet. The woman behind her is Asian, also wearing glasses and a striped shirt, looking at the same tablet. The background of the entire image is a low-angle shot of a modern glass skyscraper reaching towards a bright blue sky with scattered white clouds.

SOC and HITRUST Frameworks deep dive

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# What Is SOC:



## **SOC 2**

### **Report Overview**

- American Institute of Certified Public Accountants (AICPA) developed SOC 2 around five (5) Trust Services Criteria
  - Options include security (all), confidentiality, availability, processing integrity, privacy
- Audit Types
  - Type 1 – Design
  - Type 2 – Operating Effectiveness
- Report Components
  - Management Assertion
  - Independent Service Auditor's Report
  - System Description
  - Applicable Trust Services Criteria and Related Controls, Tests of Controls, and Results of Tests
  - Other information provided by Management

## **SOC 2 Type 2 Report Coverage**

- Control Environment
- Communication and Information
- Risk Assessment
- Monitoring Activities
- Control Activities
- Logical and Physical Access Controls
- System Operations
- Change Management
- Risk Mitigation
- Other Optional Trust Services Criteria
  - Confidentiality
  - Availability
  - Processing Integrity
  - Privacy

## **What is HITRUST?**

### **Work with our clients to meet their compliance needs**

- HITRUST Alliance – Created the CSF framework
- Security and Privacy framework
- Companies often need both both HITRUST and SOC
- A lot need to consider cybersecurity requirements



# HITRUST Options



# PERSPECTIVE

A hand is holding a smartphone, which is the central focus of the image. Overlaid on the phone and the background is the word "PERSPECTIVE" in large, bold, white capital letters. Inside the letters of "PERSPECTIVE", there is a detailed aerial view of a crowd of people walking on a city street. The background is a blurred image of a hand holding a smartphone, with a red and blue light effect.

**CHANGES EVERYTHING.**

Third-party adoption of frameworks

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## **I am the Vendor – what are my considerations**

### **Which frameworks serve you**

- What best suites my organization and my industry?
- What type of data am I collecting, or service am I providing?

### **Timing Consideration**

- Who needs the report and by when?
- How much do I need to prepare?

### **Budget Considerations**

- Do I need a compliance officer?
- Who are a we going to engage in the work?

### **Consider options for certification**

- For my framework what are the reportion options?
- What are a stakeholders expectations?

## Certification Stacking

### What is it?

- Cert Stacking is when organizations want/need to demonstrate they meet multiple frameworks with their implemented security programs
- Focus for today is HITRUST Certification/SOC Examination Stacking
- External auditors assessing you against multiple frameworks
- Other common frameworks – ISO, HIPAA, CSA, state-based security programs

## Why Cert Stack?

### What are some reasons an organization would Cert Stack?

- Customers of organizations are requiring different frameworks ie. a SOC Examination and HITRUST Certified, etc
- Need to show SOC 2 compliance and would like a coordinated approach to HITRUST certification
- The ability to address both needs in an efficient way. Using a CPA firm that is also an approved HITRUST Authorized External Assessor firm (like Wipfli) will gain efficiencies in the engagement process (planning, testing, onboarding the audit teams)

### Why are we seeing an increase market for cert stacking?

- HITRUST introduction of the e-1 and i-1
- Industries pushing for more security controls around information sharing
- States passing more privacy/security/third party laws
- Regulatory or Legal requirements in the organization's industry



## **Benefits of Cert Stacking**

- Increased coverage for your diverse customer base
- Speed the sales cycle
- Differentiate your company from your competitors
- Increased efficiency over completing each audit separately
- Cost savings

**Thank you for  
joining us!**

- Key Takeaways: **Secure your organizations future**
  - Know your framework options and what is best for your industry, clients and organization
  - Can you rely on multiple frameworks or Cert stack to help meet third party requirements
  - Increase Trust and Creditability – Demonstrate a strong commitment to data protection and regulatory compliance
  
- Next Steps:
  - Determine what is best for your organization and security
  - Consider finding a partner/firm who is experienced and can help you execute to secure your organization

## Stay Connected:

We'd love to hear from you!

<https://www.wipfli.com/industries/tech/technology-assurance-services>

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